

It Consulting Essentials A Professional Handbook

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Dave Faulise was a professional consultant for more than 40 years. He started consulting with Price Waterhouse, later moved to KPMG where he became a partner, and then co-founded his own practice, Faulise, Janda & Docherty. His clients represent a broad range of industries including banking, insurance, financial services, health care, mining ...

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A true consultant is much more than a rent-by-the-hour version of an employee and the transition to professional consultant from corporate knowledge professional or executive is challenging. This book fills a gap with practical, pragmatic, experience-based substance that, to my knowledge, is not available anywhere else in available literature.

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At a high level, IT consultants provide guidance to customers on everything from overall IT strategy – including what to house in the data center versus in the cloud; to the type of technology and functionality needed within the context of the customer's IT and business environments and goals – such as process automation or mobile security.

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