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with the conflict's  
more emotional  
underpinnings. In his  
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[Shapiro] shares the strategies he's used to help people in all kinds of settings access the core emotions driving their conflicts and reach mutually beneficial resolutions.

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both our personal and professional lives.

This audio-only summary distills the framework into digestible lessons, emphasizing the importance of the "tribal mind" while also illustrating how we actively address emotional pain and the role of identity in conflict resolution.



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In *Negotiating the Nonnegotiable*, Shapiro provides a helpful framework to understand identity via the five pillars (BRAVE) - beliefs, rituals, allegiances, values and emotionally

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